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**Section 1: 8-K (8-K)**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**Date of Report (Date of earliest event reported): May 8, 2018**

**LendingClub Corporation**

(Exact name of registrant as specified in its charter)

**Commission File Number: 001-36771**

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**51-0605731**

(I.R.S. Employer  
Identification No.)

**71 Stevenson St., Suite 1000, San Francisco, CA 94105**

(Address of principal executive offices and zip code)

**(415) 632-5600**

(Registrant's telephone number, including area code)

**N/A**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition**

On May 8, 2018, LendingClub Corporation (“LendingClub”) issued a press release (the “Earnings Press Release”) and will hold a conference call regarding its financial results for the quarter ended March 31, 2018. A copy of the Earnings Press Release is furnished as Exhibit 99.1 to this Form 8-K.

The information set forth in this Item 2.02, including Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended (the “Exchange Act”), or incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

LendingClub is making reference to non-GAAP financial information in both the Earnings Press Release and the conference call. A reconciliation of these non-GAAP financial measures to the comparable GAAP financial measures is contained in the Earnings Press Release.

**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits

**Exhibit  
Number****Exhibit Title or Description**

99.1

[Press Release dated May 8, 2018](#)

## SIGNATURE(S)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 8, 2018

### **LendingClub Corporation**

By: /s/ Thomas W. Casey

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Thomas W. Casey  
Chief Financial Officer  
(duly authorized officer)

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## **Section 2: EX-99.1 (EXHIBIT 99.1)**

### **Exhibit 99.1**

#### **LendingClub Reports First Quarter 2018 Results**

*Delivered \$151.7 million in quarterly revenue, growth of 22% year-over-year*

SAN FRANCISCO - May 8, 2018 - [LendingClub Corporation](#) (NYSE: LC), America's largest online lending marketplace connecting borrowers and investors, today announced financial results for the first quarter ended March 31, 2018 and provided guidance for the second quarter and full year 2018.

#### **Financial highlights for the first quarter include:**

- Delivered revenue of \$151.7 million, up 22% year-over-year
- Achieved 18% year-over-year growth in originations to over \$2.3 billion
- Improved Contribution Margin to 49.1% from 42.7% in the same quarter last year
- Delivered Adjusted EBITDA of \$15.3 million, or a 10.1% Adjusted EBITDA margin, compared to an Adjusted EBITDA of \$0.2 million, or a 0.1% Adjusted EBITDA margin, in the same quarter last year
- GAAP Consolidated Net Loss was (\$31.2) million, including \$17 million of expenses related to outstanding legacy issues disclosed by the Company in 2016, related to ongoing legal costs from government investigations, as well indemnification costs for the previous management

#### **Operational highlights for the first quarter include:**

In the first quarter of 2018, LendingClub continued to execute on its mission to make credit more affordable and investing more rewarding, now having served over 2.4 million borrowers.

- For Borrowers: LendingClub saw strong adoption of a new feature called Direct Payoff that allows borrowers to seamlessly pay off their credit card balances in exchange for a better rate - thereby improving their financial profile and lowering their monthly payments.
- For Investors: LendingClub's recently launched innovation, CLUB Certificates, attracted over \$160 million in funding from several of the top names in asset management. The new CLUB Certificates give investors easy access to consumer credit and provide a single security that offers greater flexibility and liquidity.

Scott Sanborn, LendingClub CEO said, "We feel good about how we've kicked off the year and the fundamentals of our business continue to be strong. Our strategic initiatives are working on both sides of our marketplace and we'll keep innovating to help more Americans on their journey to financial success."

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**Three Months Ended**

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(\$ in millions)	March 31, 2018	December 31, 2017	March 31, 2017
Originations	\$ 2,306.0	\$ 2,438.3	\$ 1,958.7
Net Revenue	\$ 151.7	\$ 156.5	\$ 124.5
GAAP Consolidated Net Loss	\$ (31.2)	\$ (92.1)	\$ (29.8)
Adjusted EBITDA <sup>(1)</sup>	\$ 15.3	\$ 19.0	\$ 0.2

<sup>(1)</sup> Adjusted EBITDA is a non-GAAP financial measure. Beginning in the fourth quarter of 2017, Adjusted EBITDA excludes legal and regulatory expense related to outstanding legacy issues. Please see the discussion below under the heading “Non-GAAP Measures” and the reconciliation at the end of this release.

### **First Quarter 2018 Financial Highlights**

Commenting on financial results, Tom Casey, LendingClub CFO said, “In the first quarter we delivered both strong growth and Adjusted EBITDA profitability as we continue to leverage the scale of our platform and execute against our targets.”

**Originations** – Loan originations in the first quarter of 2018 were \$2.31 billion, improving 18% compared to the same quarter last year and declining 5% from the fourth quarter of 2017.

**Net Revenue** – Net Revenue in the first quarter of 2018 was \$151.7 million, improving 22% compared to the same quarter last year and declining 3% from the fourth quarter of 2017, driven primarily by a higher volume of loan originations in the first quarter of 2018 compared to the same quarter last year and a lower volume of loan originations in the first quarter of 2018 compared to the fourth quarter of 2017.

**GAAP Consolidated Net Loss** – GAAP Consolidated Net Loss was \$31.2 million for the first quarter of 2018, declining \$1.3 million compared to the same quarter last year and improving \$60.9 million from the fourth quarter of 2017, driven primarily by costs associated with outstanding legacy issues of \$17.0 million and class action settlement of \$77.25 million during the first quarter of 2018 and the fourth quarter of 2017, respectively.

**Adjusted EBITDA** <sup>(2)</sup> – Adjusted EBITDA was \$15.3 million in the first quarter of 2018, improving \$15.2 million compared to the same quarter last year and declining \$3.7 million from the fourth quarter of 2017.

**Earnings Per Share (EPS)** – Basic and diluted EPS attributable to LendingClub was \$(0.07) for the first quarter of 2018, compared to basic and diluted EPS attributable to LendingClub of \$(0.07) in the same quarter last year and \$(0.22) in the fourth quarter of 2017.

**Adjusted EPS** <sup>(2)</sup> – Adjusted EPS was \$0.01 for the first quarter of 2018, compared to adjusted EPS of \$(0.02) in the same quarter last year and \$0.01 in the fourth quarter of 2017.

**Cash, Cash Equivalents and Securities Available for Sale** – As of March 31, 2018, cash, cash equivalents and securities available for sale totaled \$469.3 million, excluding \$64.2 million in securities available for sale subject to regulatory risk retention requirements.

**Loans Held for Sale by the Company** – As the Company continues to build its investor programs, it is using cash to accumulate loans for future transactions. Loans held for sale by the Company at the end of the first quarter of 2018 were \$248.3 million, which were financed with \$49.0 million of debt outstanding under the Company's warehouse credit facilities.

## **Outlook**

Based on the information available as of May 8, 2018, LendingClub provides the following outlook for the second quarter and full year 2018:

### **Second Quarter 2018**

**Total Net Revenue** in the range of \$162 million to \$172 million

**Net Income (Loss)** <sup>(3)</sup> in the range of \$(20) million to \$(10) million

**Adjusted EBITDA** <sup>(2)(3)</sup> in the range of \$12 million to \$22 million

**Reconciling Items** between GAAP Consolidated Net Loss and non-GAAP Adjusted EBITDA consisting of stock-based compensation of approximately \$20 million, and depreciation, impairment, amortization and other net adjustments of approximately \$12 million. Outstanding legacy issues are not forecasted in GAAP Net Income (Loss) or Adjusted EBITDA.

### **Full Year 2018**

**Total Net Revenue** in the range of \$680 million to \$705 million

**Net Income (Loss)** <sup>(3)</sup> in the range of \$(70) million to \$(55) million

**Adjusted EBITDA** <sup>(2)(3)</sup> in the range of \$75 million to \$90 million

**Reconciling Items** between GAAP Consolidated Net Loss and non-GAAP Adjusted EBITDA consisting of stock-based compensation of approximately \$77 million, expenses related to outstanding legacy issues of \$17 million that were recognized in the first quarter of 2018, and depreciation, impairment, amortization and other net adjustments of approximately \$51 million.

- <sup>(2)</sup> *Adjusted EBITDA and Adjusted EPS are non-GAAP financial measures. Please see discussion below under the heading “Non-GAAP Measures” and the reconciliations at the end of this release.*
- <sup>(3)</sup> *Forecasted GAAP Consolidated Net Loss excludes expenses associated with outstanding legacy issues, as those expenses are neither probable nor estimable as of the time of this earnings release. Adjusted EBITDA and Adjusted EPS will also exclude expenses associated with outstanding legacy issues as more fully described in the discussion below under “Non-GAAP Measures.” We will update forecasted GAAP Consolidated Net Loss as expenses associated with outstanding legacy issues become available for the remainder of the year. For the first quarter, we recognized \$17 million of expenses related to outstanding legacy issues, which are now reflected in our full year 2018 GAAP Consolidated Net Loss.*

## **About LendingClub**

LendingClub was founded to transform the banking system to make credit more affordable and investing more rewarding. Today, LendingClub’s online credit marketplace connects borrowers and investors to deliver more efficient and affordable access to credit. Through its technology platform, LendingClub is able to create cost efficiencies and passes those savings onto borrowers in the form of lower rates and to investors in the form of solid returns. LendingClub is based in San Francisco, California. Currently, residents of the following states may invest in LendingClub notes: AL, AR, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, ME, MD, MI, MN, MO, MS, MT, ND, NE, NH, NJ, NV, NY, OK, OR, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, or WY. All loans are made by federally regulated issuing bank partners. More information is available at <https://www.lendingclub.com>.

## **Conference Call and Webcast Information**

The LendingClub first quarter 2018 webcast and teleconference is scheduled to begin at 2:00 p.m. Pacific Time on Tuesday, May 8, 2018. A live webcast of the call will be available at <http://ir.lendingclub.com> under the Events & Presentations menu. To access the call, please dial +1 (888) 317-6003, or outside the U.S. +1 (412) 317-6061, with conference ID 4537166, ten minutes prior to 2:00 p.m. Pacific Time (or 5:00 p.m. Eastern Time). An audio archive of the call will be available at <http://ir.lendingclub.com>. An audio replay will also be available on May 8, 2018, until May 15, 2018, by calling +1 (877) 344-7529 or +1 (412) 317-0088, with Conference ID 10119290. LendingClub has used, and intends to use, its investor relations website, Blog (<http://blog.lendingclub.com>), Twitter handle (@LendingClub) and Facebook page (<https://www.facebook.com/LendingClubTeam>) as a means of disclosing material non-public information and to comply with its disclosure obligations under Regulation FD.

## **Contacts**

For Investors:  
[IR@lendingclub.com](mailto:IR@lendingclub.com)

Media Contact:  
[Press@lendingclub.com](mailto:Press@lendingclub.com)

## **Non-GAAP Measures**

To supplement our consolidated financial statements, which are prepared and presented in accordance with GAAP, we use the following non-GAAP financial measures: contribution, contribution margin, adjusted EBITDA, adjusted EBITDA margin, and adjusted EPS. Our non-GAAP measures do have limitations as analytical tools and you should not consider them in isolation or as a substitute for an analysis of our results under GAAP.

We believe these non-GAAP measures provide management and investors with useful supplemental information about the financial performance of our business, enable comparison of financial results between periods where certain items may vary independent of business performance, and enable comparison of our financial results with other public companies, many of which present similar non-GAAP financial measures.

In particular, we believe contribution and contribution margin are useful measures of direct product profitability because the measures illustrate the relationship between the costs most directly associated with revenue generating activities and the related revenue, and the effectiveness of the direct costs in obtaining revenue. Contribution is calculated as net revenue less “sales and marketing” and “origination and servicing” expenses on the Company’s Statements of Operations, adjusted to exclude non-cash stock-based compensation expense within these captions and (income) loss attributable to noncontrolling interests. Contribution margin is a non-GAAP financial measure calculated by dividing contribution by total net revenue. We believe that adjusted EBITDA and adjusted EBITDA margin are important measures of operating performance because it allows for the comparison of our core operating results, including our return on capital and operating efficiencies, from period to period by removing outstanding legacy issues that will result in elevated legal costs (including ongoing regulatory and government investigations, indemnification obligations and litigation), the impact of depreciation, impairment and amortization in our asset base, share-based compensation, income tax effects, and other non-operating expenses. We believe adjusted EPS is a useful measure used by investors and analysts in our sector because non-cash items like stock-based compensation and amortization of intangibles can vary significantly due to many factors unrelated to the business, as well as certain other expenses that are unrelated to business performance, such as outstanding legacy issues discussed below.

In the fourth quarter of 2017, the company included a new adjustment for outstanding legacy issues that result in elevated legal costs (including ongoing regulatory and government investigations, indemnification obligations and litigation), to calculate adjusted EBITDA and adjusted EPS. We expect expenses in the future to include resolution of additional matters that arose from legacy management, including indemnification legal expenses paid by the Company for former employees, and settlements of regulatory investigations and examinations. Legacy legal expenses incurred in 2017 and prior were generally offset by insurance proceeds, resulting in no net material cumulative impact to earnings. As such, prior period amounts were not reclassified for the change in how we calculate adjusted EBITDA and adjusted EPS.

There are a number of limitations related to the use of these non-GAAP financial measures versus their most comparable GAAP measure. In particular, many of the adjustments to derive the non-GAAP financial measures reflect the exclusion of items, specifically stock-based compensation expense, depreciation, impairment and amortization in our asset base, outstanding legacy issues that will result in elevated legal costs (including ongoing regulatory and government investigations, indemnification obligations and litigation) and the related income tax effects of the aforementioned exclusions that are recurring and will be reflected in our financial results for the foreseeable future. Other companies, including companies in our industry, may calculate these measures differently, which may reduce their usefulness as a comparative measure.

For more information on our non-GAAP financial measures and a reconciliation of such measures to the nearest GAAP measure, please see the “Reconciliation of GAAP to Non-GAAP Measures” tables at the end of this release.

## **Safe Harbor Statement**

*Some of the statements above, including statements regarding borrower and investor demand and anticipated future*

*financial results are “forward-looking statements.” The words “anticipate,” “believe,” “estimate,” “expect,” “intend,” “may,” “outlook,” “plan,” “predict,” “project,” “will,” “would” and similar expressions may identify forward-looking statements, although not all forward-looking statements contain these identifying words. Factors that could cause actual results to differ materially from those contemplated by these forward-looking statements include: the outcomes of pending governmental investigations and pending or threatened litigation, which are inherently uncertain; the impact of management changes and the ability to continue to retain key personnel; our ability to achieve cost savings from restructurings; our ability to continue to attract and retain new and existing retail and institutional investors; competition; overall economic conditions; demand for the types of loans facilitated by us; default rates and those factors set forth in the section titled “Risk Factors” in our most recent Quarterly Report on Form 10-Q and Annual Report on Form 10-K, each as filed with the SEC. We may not actually achieve the plans, intentions or expectations disclosed in forward-looking statements, and you should not place undue reliance on forward-looking statements. Actual results or events could differ materially from the plans, intentions and expectations disclosed in forward-looking statements. We do not assume any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.*

*Information in this press release is not an offer to sell securities or the solicitation of an offer to buy securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction.*

*Additional information about LendingClub is available in the prospectus for LendingClub’s notes, which can be obtained on LendingClub’s website at <https://www.lendingclub.com/info/prospectus.action>.*

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**LENDINGCLUB CORPORATION**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(In thousands, except share and per share data)  
(Unaudited)

	Three Months Ended March 31,	
	2018	2017
<b>Net revenue:</b>		
Transaction fees	\$ 111,182	\$ 98,692
Investor fees	27,895	21,180
Gain on sales of loans <sup>(1)</sup>	12,671	1,892
Other revenue <sup>(1)</sup>	1,457	1,746
Net interest income and fair value adjustments:		
Interest income	138,018	160,996
Interest expense	(110,843)	(158,607)
Net fair value adjustments <sup>(1)</sup>	(28,713)	(1,417)
Net interest income and fair value adjustments <sup>(1)</sup>	(1,538)	972
<b>Total net revenue</b>	<b>151,667</b>	<b>124,482</b>
<b>Operating expenses: <sup>(2)</sup></b>		
Sales and marketing	57,517	54,583
Origination and servicing	22,645	20,449
Engineering and product development	36,837	35,760
Other general and administrative	52,309	43,574
Regulatory litigation expense	13,500	—
<b>Total operating expenses</b>	<b>182,808</b>	<b>154,366</b>
<b>Loss before income tax expense</b>	<b>(31,141)</b>	<b>(29,884)</b>
Income tax expense (benefit)	39	(40)
<b>Consolidated net loss</b>	<b>(31,180)</b>	<b>(29,844)</b>
Less: Income attributable to noncontrolling interests	1	—
<b>LendingClub net loss</b>	<b>\$ (31,181)</b>	<b>\$ (29,844)</b>
Net loss per share attributable to LendingClub:		
Basic	\$ (0.07)	\$ (0.07)
Diluted	\$ (0.07)	\$ (0.07)
Weighted-average common shares - Basic	418,299,301	400,308,521
Weighted-average common shares - Diluted	418,299,301	400,308,521

<sup>(1)</sup> In the fourth quarter of 2017, the Company separately reported “Gain (Loss) on sales of loans” and “Net fair value adjustments” from “Other revenue (expense).” These changes had no impact on “Total net revenue.” Prior period amounts have been reclassified to conform to the current period presentation.

<sup>(2)</sup> Includes stock-based compensation expense as follows:

	Three Months Ended March 31,	
	2018	2017
Sales and marketing	\$ 1,860	\$ 2,299
Origination and servicing	1,072	1,416
Engineering and product development	5,279	6,588
Other general and administrative	9,590	9,195
<b>Total stock-based compensation expense</b>	<b>\$ 17,801</b>	<b>\$ 19,498</b>

**LENDINGCLUB CORPORATION**  
**OPERATING HIGHLIGHTS**

(In thousands, except percentages and number of employees, or as noted)  
(Unaudited)

	Three Months Ended					March 31, 2018	
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	Q/Q	Y/Y
<b>Operating Highlights:</b>							
Loan originations (in millions)	\$ 2,306	\$ 2,438	\$ 2,443	\$ 2,147	\$ 1,959	(5)%	18 %
Net revenue	\$ 151,667	\$ 156,455	\$ 154,030	\$ 139,573	\$ 124,482	(3)%	22 %
Consolidated net loss	\$ (31,180)	\$ (92,098)	\$ (6,659)	\$ (25,444)	\$ (29,844)	(66)%	4 %
Contribution <sup>(1)(2)</sup>	\$ 74,436	\$ 75,351	\$ 75,908	\$ 66,028	\$ 53,165	(1)%	40 %
Contribution margin <sup>(1)(2)</sup>	49.1 %	48.2 %	49.3 %	47.3 %	42.7 %	2 %	15 %
Adjusted EBITDA <sup>(1)(2)</sup>	\$ 15,333	\$ 19,048	\$ 20,895	\$ 4,483	\$ 161	(20)%	N/M
Adjusted EBITDA margin <sup>(1)(2)</sup>	10.1 %	12.2 %	13.6 %	3.2 %	0.1 %	(17)%	N/M
EPS - diluted	\$ (0.07)	\$ (0.22)	\$ (0.02)	\$ (0.06)	\$ (0.07)	(68)%	— %
Adjusted EPS - diluted <sup>(1)</sup>	\$ 0.01	\$ 0.01	\$ 0.03	\$ (0.01)	\$ (0.02)	— %	N/M
<b>Originations by Investor Type:</b>							
Managed accounts	20%	26%	24%	31%	33%		
Self-directed	10%	10%	10%	13%	15%		
Banks	48%	36%	42%	44%	40%		
LendingClub inventory <sup>(3)</sup>	9%	11%	9%	—%	—%		
Other institutional investors	13%	17%	15%	12%	12%		
Total	100%	100%	100%	100%	100%		
<b>Originations by Program:</b>							
Personal loans - standard program	76%	74%	73%	72%	74%		
Personal loans - custom program	15%	17%	18%	18%	15%		
Other - custom program <sup>(4)</sup>	9%	9%	9%	10%	11%		
Total	100%	100%	100%	100%	100%		
<b>Personal Loan Originations by Loan Grade – Standard Loan Program (in millions):</b>							
A	\$ 414.6	\$ 364.7	\$ 279.7	\$ 242.1	\$ 210.3	14 %	97 %
B	524.5	555.3	487.4	416.7	380.3	(6)%	38 %
C	474.8	504.4	639.8	558.2	522.5	(6)%	(9)%
D	248.0	278.3	229.4	190.0	194.2	(11)%	28 %
E	63.3	79.6	90.8	82.7	87.6	(20)%	(28)%
F	14.0	24.6	28.6	32.8	32.6	(43)%	(57)%
G	2.6	10.5	35.5	15.9	10.5	(75)%	(75)%
Total	\$ 1,741.8	\$ 1,817.4	\$ 1,791.2	\$ 1,538.4	\$ 1,438.0	(4)%	21 %

N/M Not meaningful.

<sup>(1)</sup> Represents a non-GAAP measure. See "Reconciliation of GAAP to Non-GAAP Measures."

<sup>(2)</sup> Beginning in the third quarter of 2017, contribution and adjusted EBITDA exclude (income) loss attributable to noncontrolling interests. Prior period amounts have been reclassified to conform to the current period presentation. Additionally, beginning in the fourth quarter of 2017, adjusted EBITDA excludes legal and regulatory expense related to outstanding legacy issues.

<sup>(3)</sup> Beginning in the third quarter of 2017, the Company introduced "LendingClub inventory" as a new line item presented to separately show the percentage of loan originations in the period that were owned by the Company as of the period end.

<sup>(4)</sup> Comprised of education and patient finance loans, auto refinance loans, and small business loans.

**LENDINGCLUB CORPORATION**  
**OPERATING HIGHLIGHTS (Continued)**  
(In thousands, except percentages and number of employees, or as noted)  
(Unaudited)

	Three Months Ended					March 31, 2018	
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	% Change	
						Q/Q	Y/Y
<b>Servicing Portfolio by Method Financed (in millions, at end of period):</b>							
Notes	1,518	1,608	1,683	1,740	1,779	(6)%	(15)%
Certificates	1,125	1,291	2,020	2,281	2,516	(13)%	(55)%
Secured borrowings	187	243	—	—	—	(23)%	N/M
Whole loans sold	8,571	8,178	7,627	7,081	6,731	5 %	27 %
Loans invested in by the Company	581	593	175	49	27	(2)%	N/M
Total	11,982	11,913	11,505	11,151	11,053	1 %	8 %
<b>Employees and contractors</b> <sup>(5)</sup>	1,812	1,837	1,779	1,627	1,599	(1)%	13 %

N/M Not meaningful.

<sup>(5)</sup> As of the end of each respective period.

**LENDINGCLUB CORPORATION**  
**Condensed Consolidated Balance Sheets**  
(In Thousands, Except Share and Per Share Amounts)  
(Unaudited)

	March 31, 2018	December 31, 2017
<b>Assets</b>		
Cash and cash equivalents	\$ 405,078	\$ 401,719
Restricted cash	226,818	242,570
Securities available for sale	128,424	117,573
Loans held for investment at fair value	2,635,413	2,932,325
Loans held for investment by the Company at fair value	317,458	361,230
Loans held for sale by the Company at fair value	248,344	235,825
Accrued interest receivable	27,012	33,822
Property, equipment and software, net	107,177	101,933
Intangible assets, net	20,888	21,923
Goodwill	35,633	35,633
Other assets	106,870	156,278
<b>Total assets</b>	<b>\$ 4,259,115</b>	<b>\$ 4,640,831</b>
<b>Liabilities and Equity</b>		
Accounts payable	\$ 3,389	\$ 9,401
Accrued interest payable	25,510	32,992
Accrued expenses and other liabilities	196,517	228,380
Payable to investors	108,247	143,310
Notes, certificates and secured borrowings at fair value	2,655,417	2,954,768
Payable to securitization note and residual certificate holders (includes \$1,354 and \$1,479 at fair value, respectively)	280,915	312,123
Payable to revolving credit facilities	74,000	32,100
Total liabilities	3,343,995	3,713,074
<b>Equity</b>		
Common stock, \$0.01 par value; 900,000,000 shares authorized; 421,890,329 and 419,756,546 shares issued, respectively; 419,607,629 and 417,473,846 shares outstanding, respectively	4,219	4,198
Additional paid-in capital	1,346,770	1,327,206
Accumulated deficit	(420,600)	(389,419)
Treasury stock, at cost; 2,282,700 shares	(19,485)	(19,485)
Accumulated other comprehensive loss	45	(5)
Total LendingClub stockholders' equity	910,949	922,495
Noncontrolling interests	4,171	5,262
Total equity	915,120	927,757
<b>Total liabilities and equity</b>	<b>\$ 4,259,115</b>	<b>\$ 4,640,831</b>

**LENDINGCLUB CORPORATION**  
**RECONCILIATION OF GAAP TO NON-GAAP MEASURES**  
(In thousands, except percentages and per share data)  
(Unaudited)

	Three Months Ended				
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
<b>Contribution reconciliation:</b>					
Consolidated net loss	\$ (31,180)	\$ (92,098)	\$ (6,659)	\$ (25,444)	\$ (29,844)
Engineering and product development expense	36,837	37,926	32,860	35,718	35,760
Other general and administrative expense	52,309	48,689	46,925	52,495	43,574
Class action settlement and regulatory litigation expense	13,500	77,250	—	—	—
Stock-based compensation expense	2,932	2,782	2,640	3,321	3,715
Income tax expense (benefit)	39	711	13	(52)	(40)
(Income) Loss attributable to noncontrolling interests	(1)	91	129	(10)	—
Contribution <sup>(1)</sup>	\$ 74,436	\$ 75,351	\$ 75,908	\$ 66,028	\$ 53,165
<b>Total net revenue</b>	<b>\$ 151,667</b>	<b>\$ 156,455</b>	<b>\$ 154,030</b>	<b>\$ 139,573</b>	<b>\$ 124,482</b>
<b>Contribution margin <sup>(1)</sup></b>	<b>49.1%</b>	<b>48.2%</b>	<b>49.3%</b>	<b>47.3%</b>	<b>42.7%</b>
<b>Adjusted EBITDA reconciliation:</b>					
Consolidated net loss	\$ (31,180)	\$ (92,098)	\$ (6,659)	\$ (25,444)	\$ (29,844)
Acquisition and related expense <sup>(2)</sup>	—	—	—	56	293
Depreciation and impairment expense:					
Engineering and product development	9,247	11,487	9,026	8,483	7,794
Other general and administrative	1,419	1,281	1,246	1,305	1,298
Amortization of intangible assets	1,035	1,035	1,034	1,057	1,162
Legal and regulatory expense related to legacy issues <sup>(3)</sup>	16,973	80,250	—	—	—
Stock-based compensation expense	17,801	16,291	16,106	19,088	19,498
Income tax expense (benefit)	39	711	13	(52)	(40)
(Income) Loss attributable to noncontrolling interests	(1)	91	129	(10)	—
Adjusted EBITDA <sup>(1)</sup>	\$ 15,333	\$ 19,048	\$ 20,895	\$ 4,483	\$ 161
<b>Total net revenue</b>	<b>\$ 151,667</b>	<b>\$ 156,455</b>	<b>\$ 154,030</b>	<b>\$ 139,573</b>	<b>\$ 124,482</b>
<b>Adjusted EBITDA margin <sup>(1)</sup></b>	<b>10.1%</b>	<b>12.2%</b>	<b>13.6%</b>	<b>3.2%</b>	<b>0.1%</b>

<sup>(1)</sup> Beginning in the third quarter of 2017, contribution and adjusted EBITDA exclude (income) loss attributable to noncontrolling interests. Prior period amounts have been reclassified to conform to the current period presentation.

<sup>(2)</sup> Represents amounts related to costs for due diligence related to past business acquisitions, including those the Company reviewed and determined not to pursue a transaction, as well as incremental compensation expense required to be paid under the purchase agreement to retain key former shareholder employees of an acquired business.

<sup>(3)</sup> Includes expense related to outstanding legacy issues. In the first quarter of 2018 and fourth quarter of 2017, also includes regulatory litigation expense and class action settlement expense, respectively. Amounts prior to the fourth quarter of 2017 have not been reclassified because legacy legal expenses incurred in 2017 and prior were generally offset by insurance proceeds, resulting in no net material cumulative impact to earnings.

**LENDINGCLUB CORPORATION**  
**RECONCILIATION OF GAAP TO NON-GAAP MEASURES (Continued)**  
(In thousands, except per share data)  
(Unaudited)

	Three Months Ended				
	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
<b>Adjusted net loss reconciliation:</b>					
LendingClub net loss	\$ (31,181)	\$ (92,007)	\$ (6,530)	\$ (25,454)	\$ (29,844)
Acquisition and related expense <sup>(1)</sup>	—	—	—	56	293
Stock-based compensation expense	17,801	16,291	16,106	19,088	19,498
Amortization of acquired intangible assets	1,035	1,035	1,034	1,057	1,162
Legal and regulatory expense related to legacy issues <sup>(2)</sup>	16,973	80,250	—	—	—
Adjusted LendingClub net income (loss)	\$ 4,628	\$ 5,569	\$ 10,610	\$ (5,253)	\$ (8,891)
Adjusted EPS - diluted	\$ 0.01	\$ 0.01	\$ 0.03	\$ (0.01)	\$ (0.02)
<b>Non-GAAP diluted shares reconciliation:</b>					
GAAP diluted shares <sup>(3)</sup>	418,299	416,005	412,779	406,677	400,309
Other dilutive equity awards <sup>(4)</sup>	—	—	—	—	—
Non-GAAP diluted shares	418,299	416,005	412,779	406,677	400,309

<sup>(1)</sup> Represents amounts related to costs for due diligence related to past business acquisitions, including those the Company reviewed and determined not to pursue a transaction, as well as incremental compensation expense required to be paid under the purchase agreement to retain key former shareholder employees of an acquired business.

<sup>(2)</sup> Includes expense related to outstanding legacy issues. In the first quarter of 2018 and fourth quarter of 2017, also includes regulatory litigation expense and class action settlement expense, respectively. Amounts prior to the fourth quarter of 2017 have not been reclassified because legacy legal expenses incurred in 2017 and prior were generally offset by insurance proceeds, resulting in no net material cumulative impact to earnings.

<sup>(3)</sup> Equivalent to the basic and diluted shares reflected in the quarterly EPS calculations.

<sup>(4)</sup> Other dilutive equity awards include assumed exercises of unvested stock options, net of assumed repurchases computed under the treasury method, which were excluded from GAAP net loss per share as their impact would have been anti-dilutive.